

# Economic analysis of pulses-related policies in Pakistan

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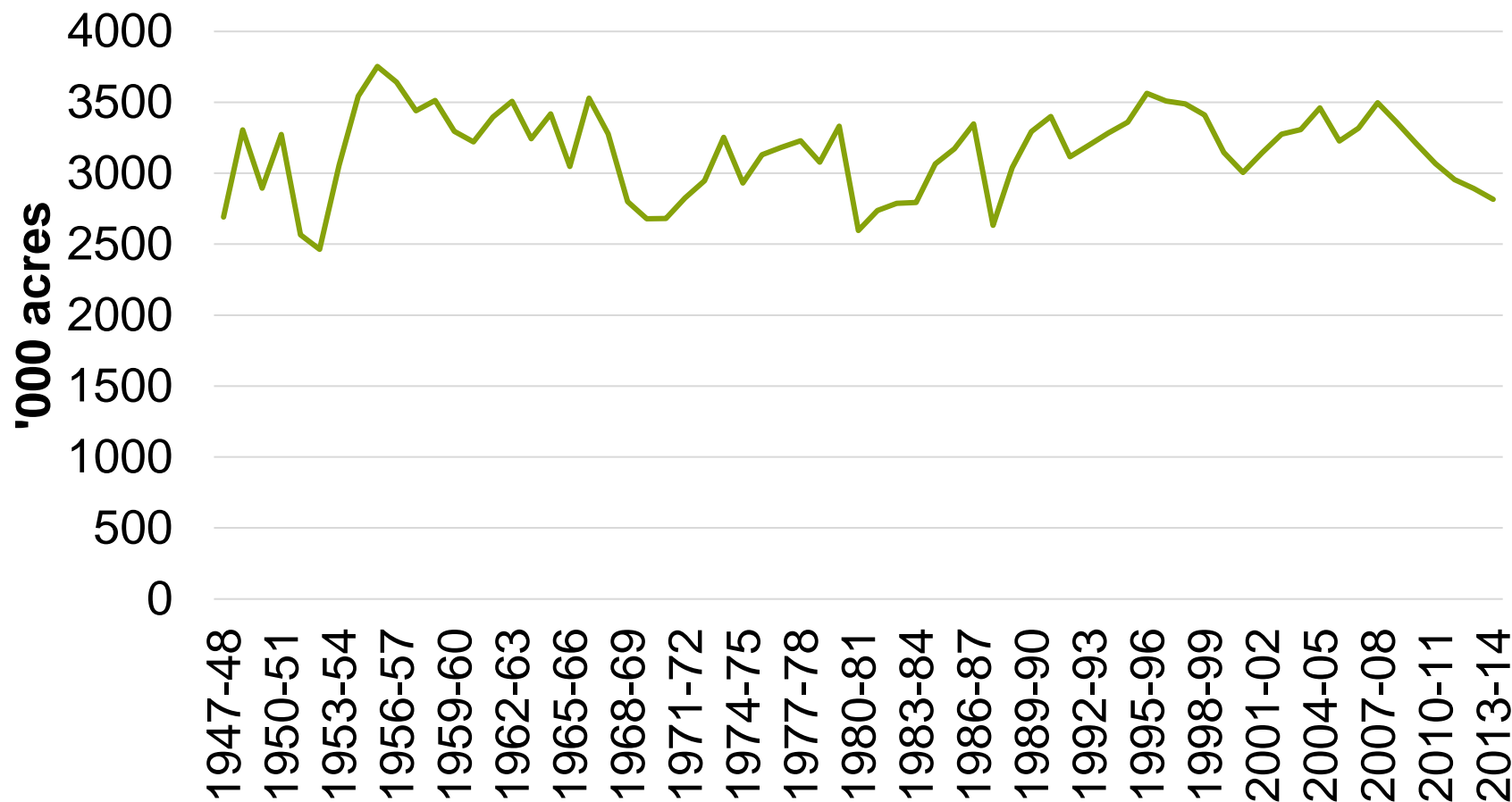


Australian Government

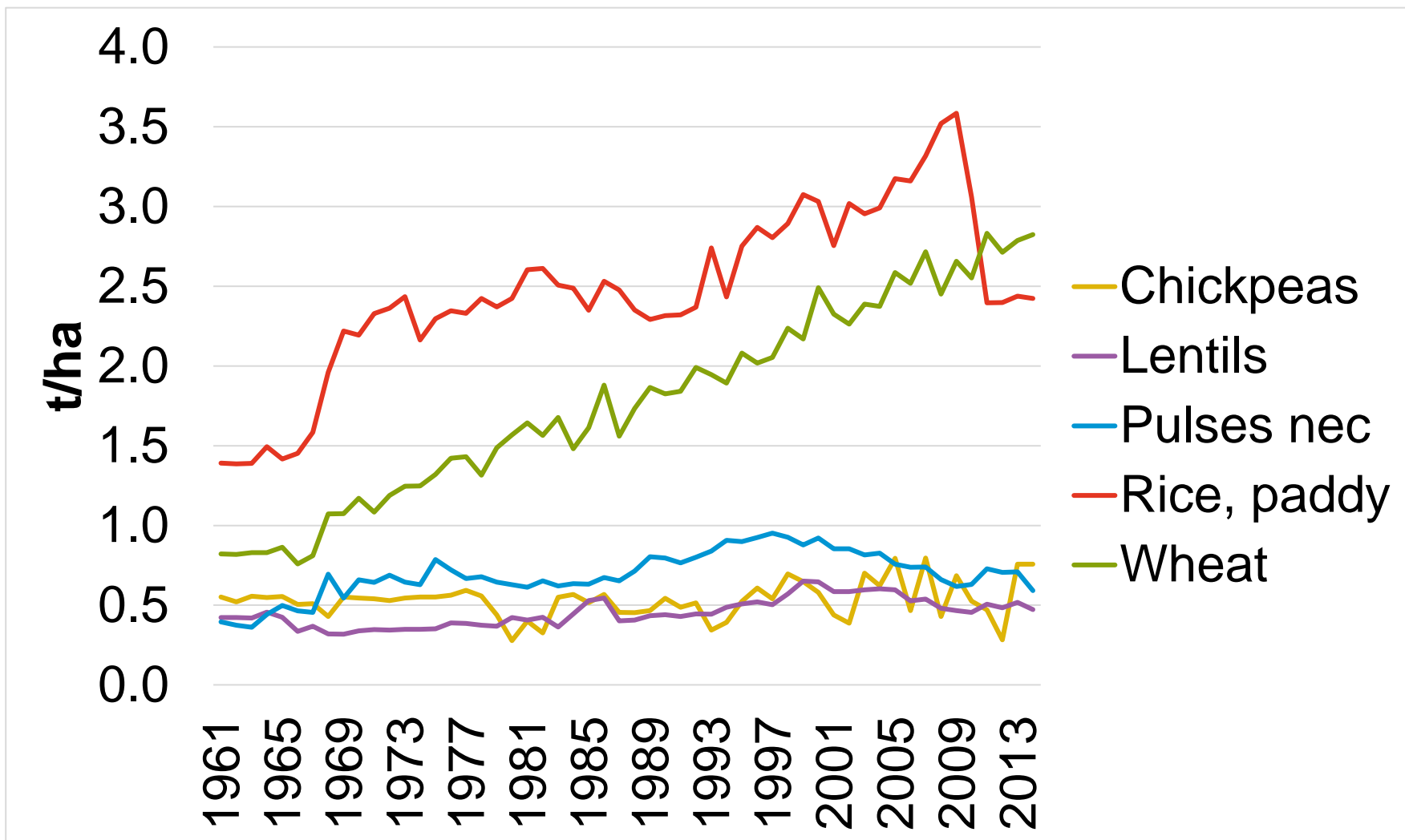
Australian Centre for  
International Agricultural Research

# Background

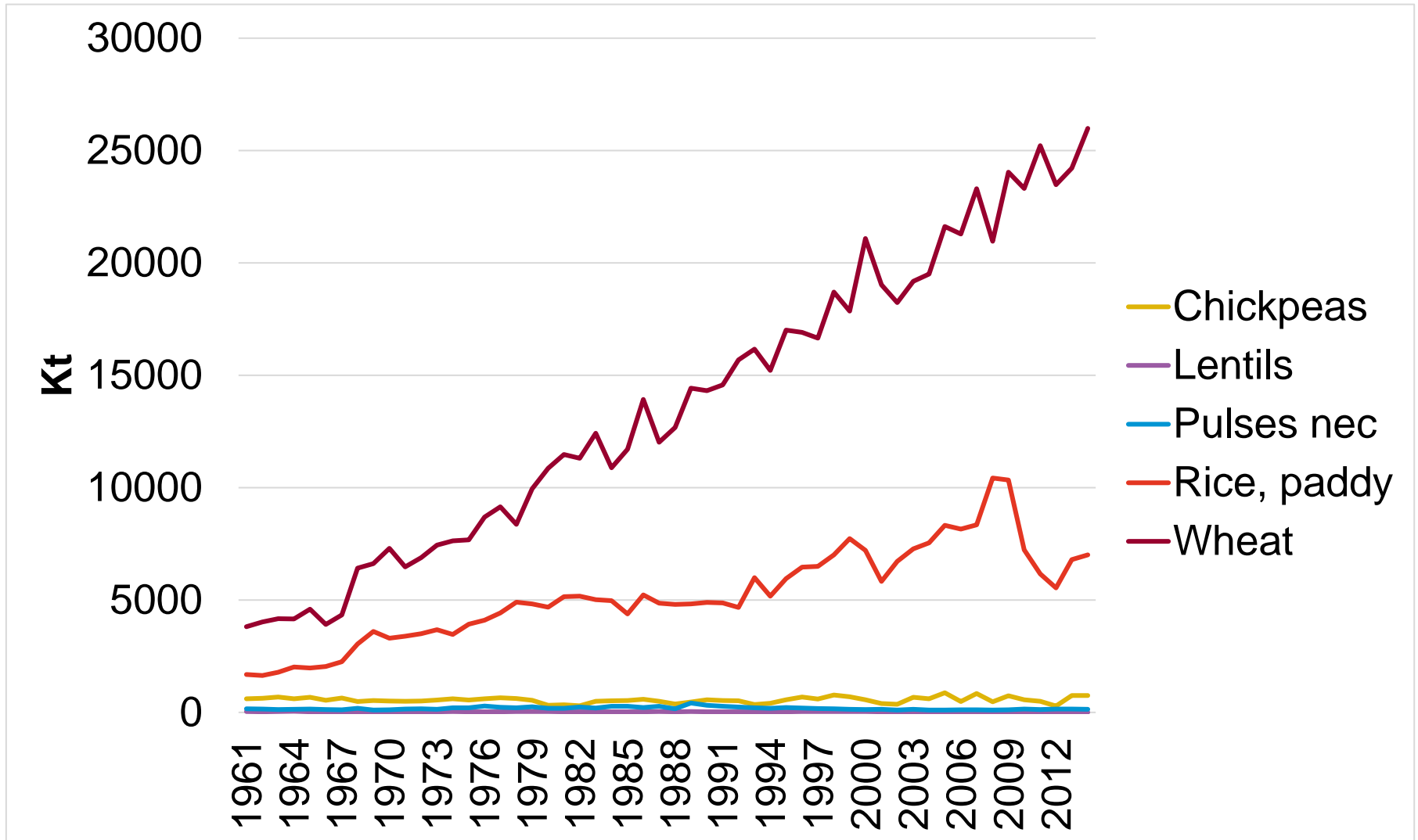
## Area planted to pulses



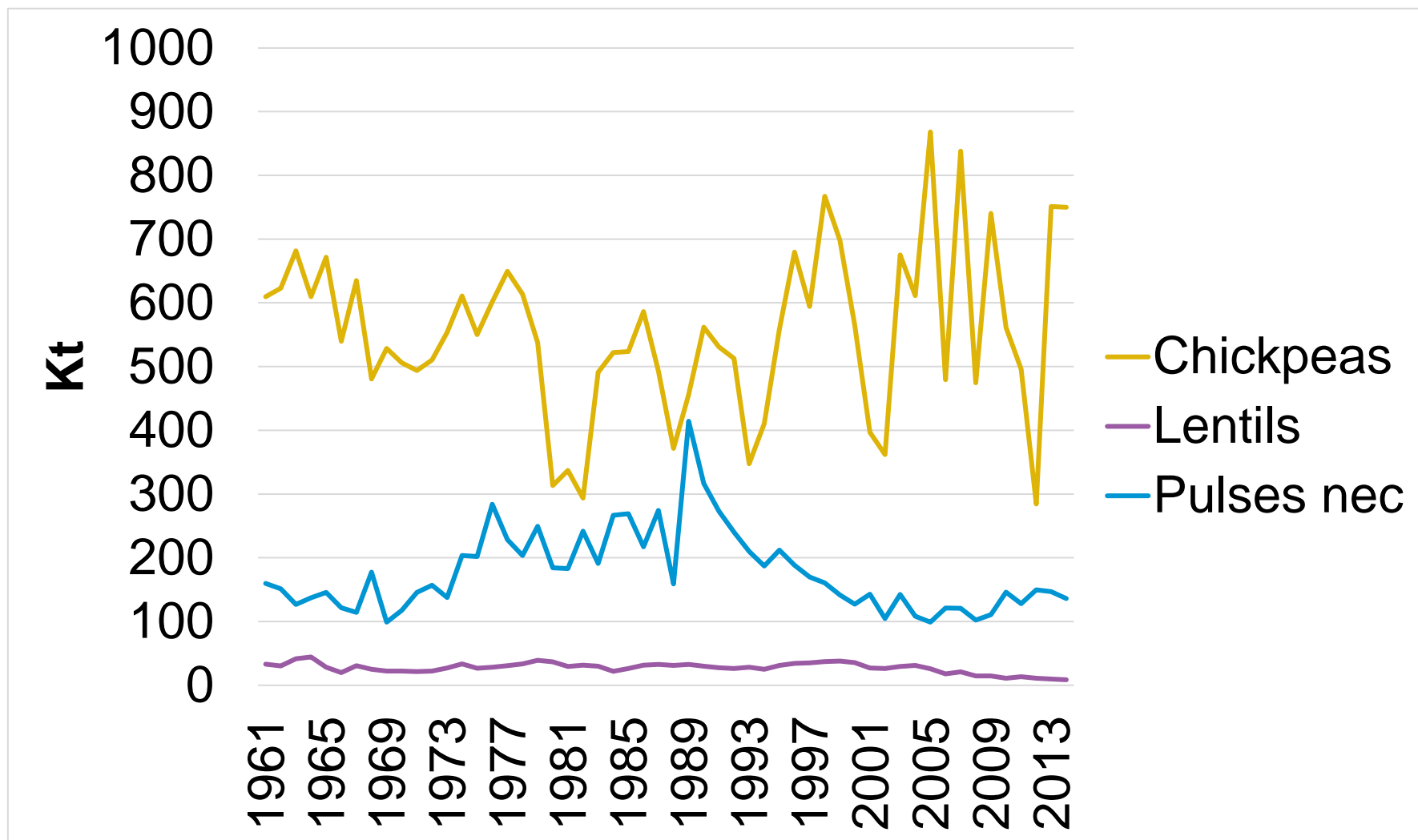
# Yields



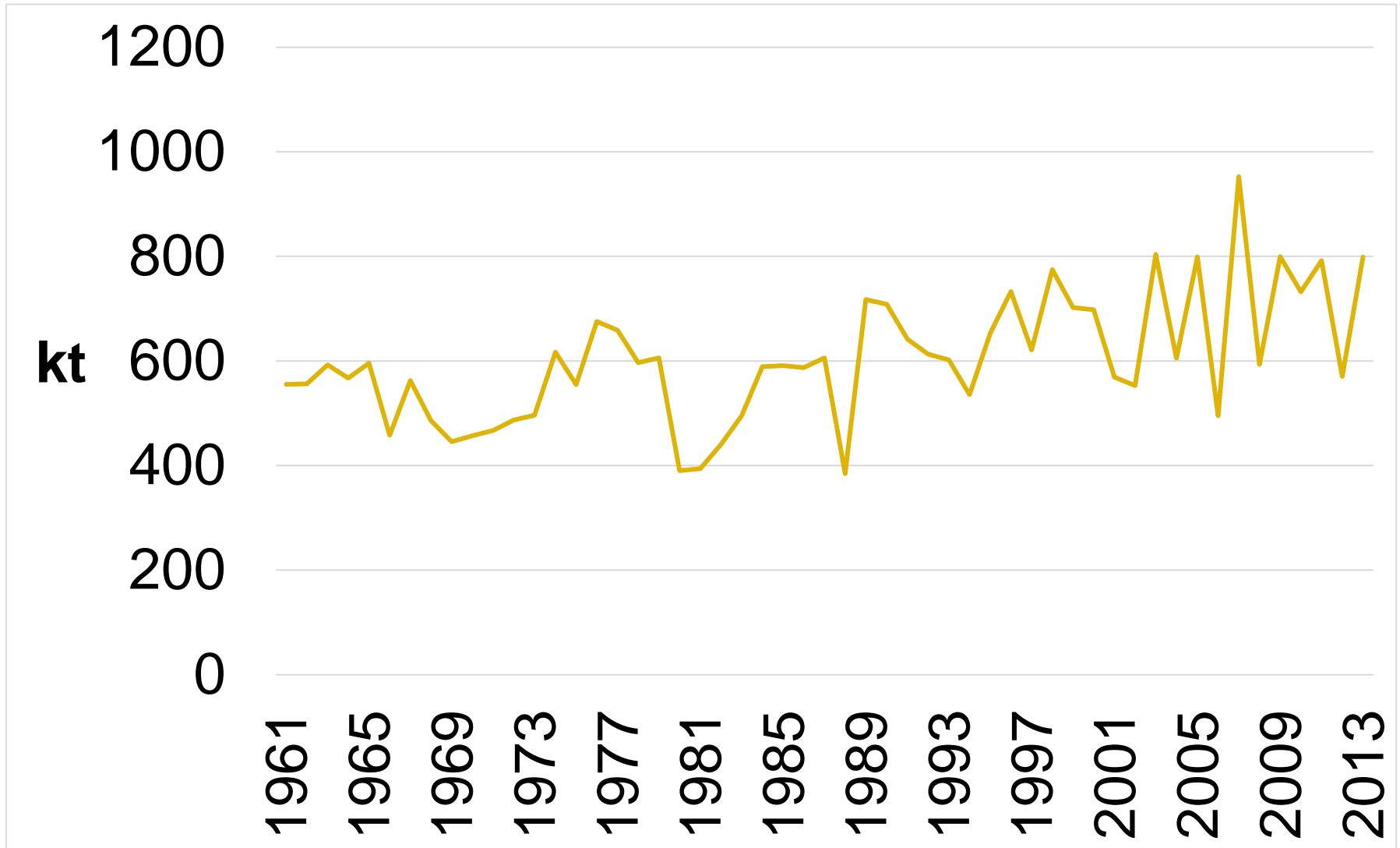
# Production



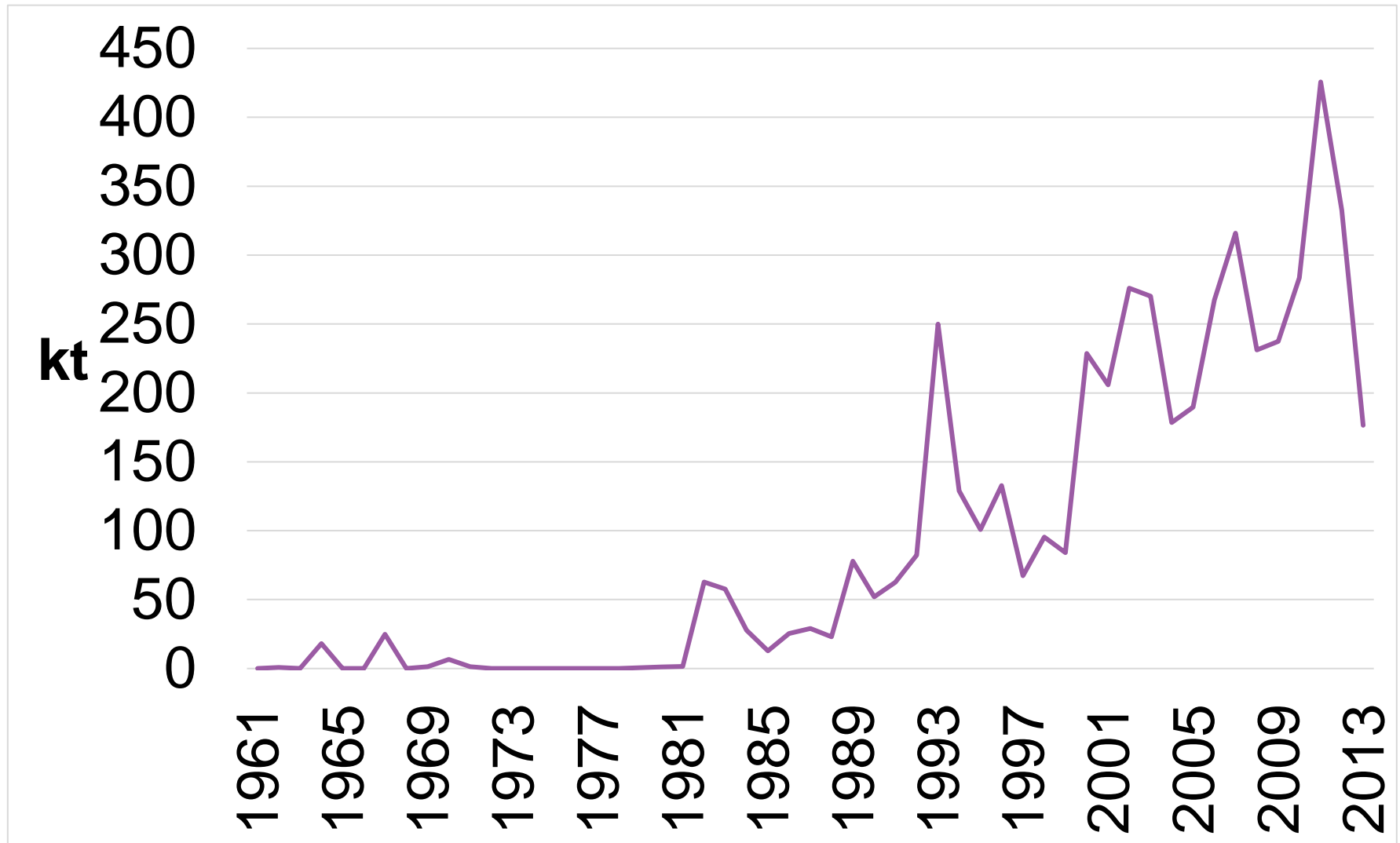
# Production of pulses



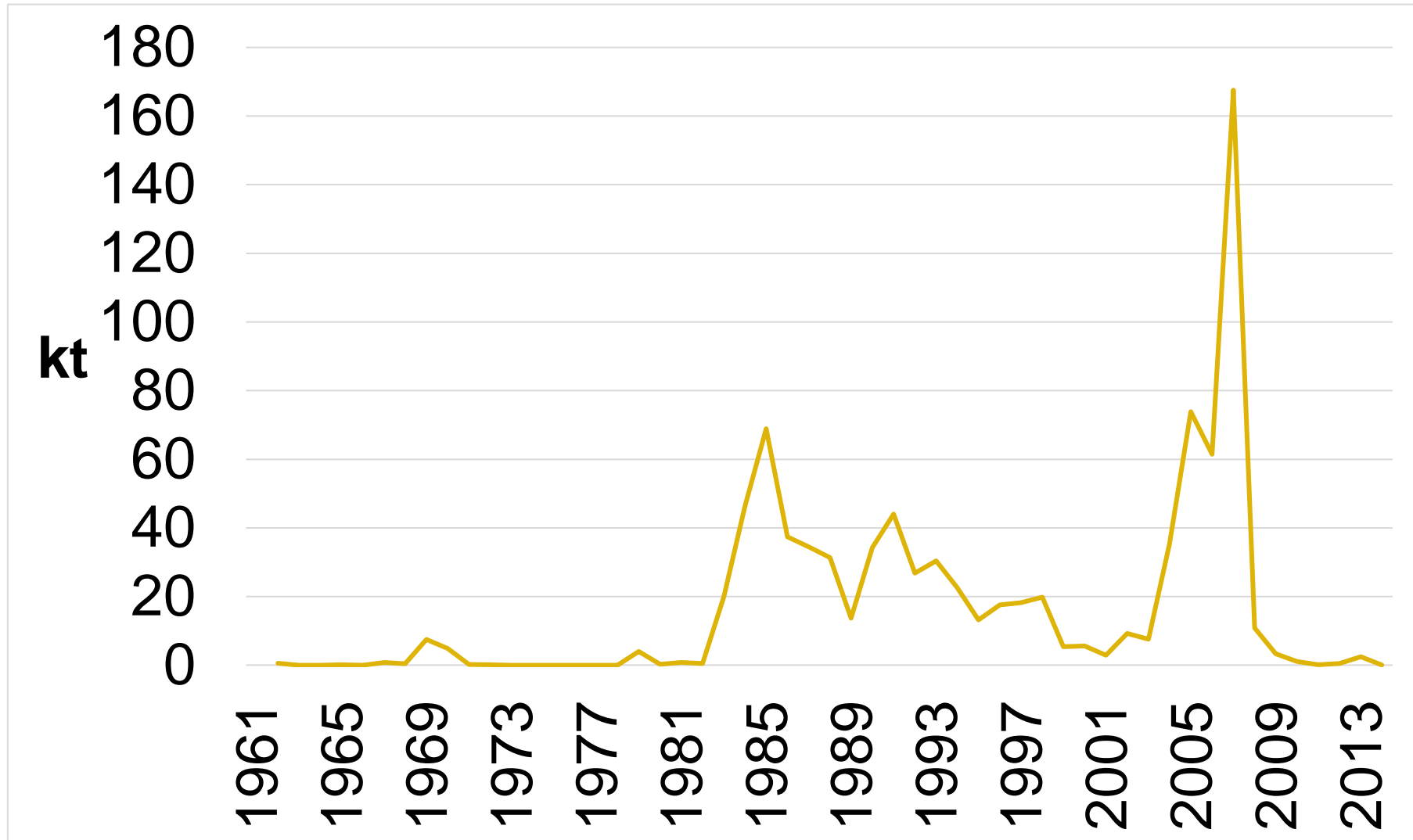
# Consumption of pulses



# Imports of pulses

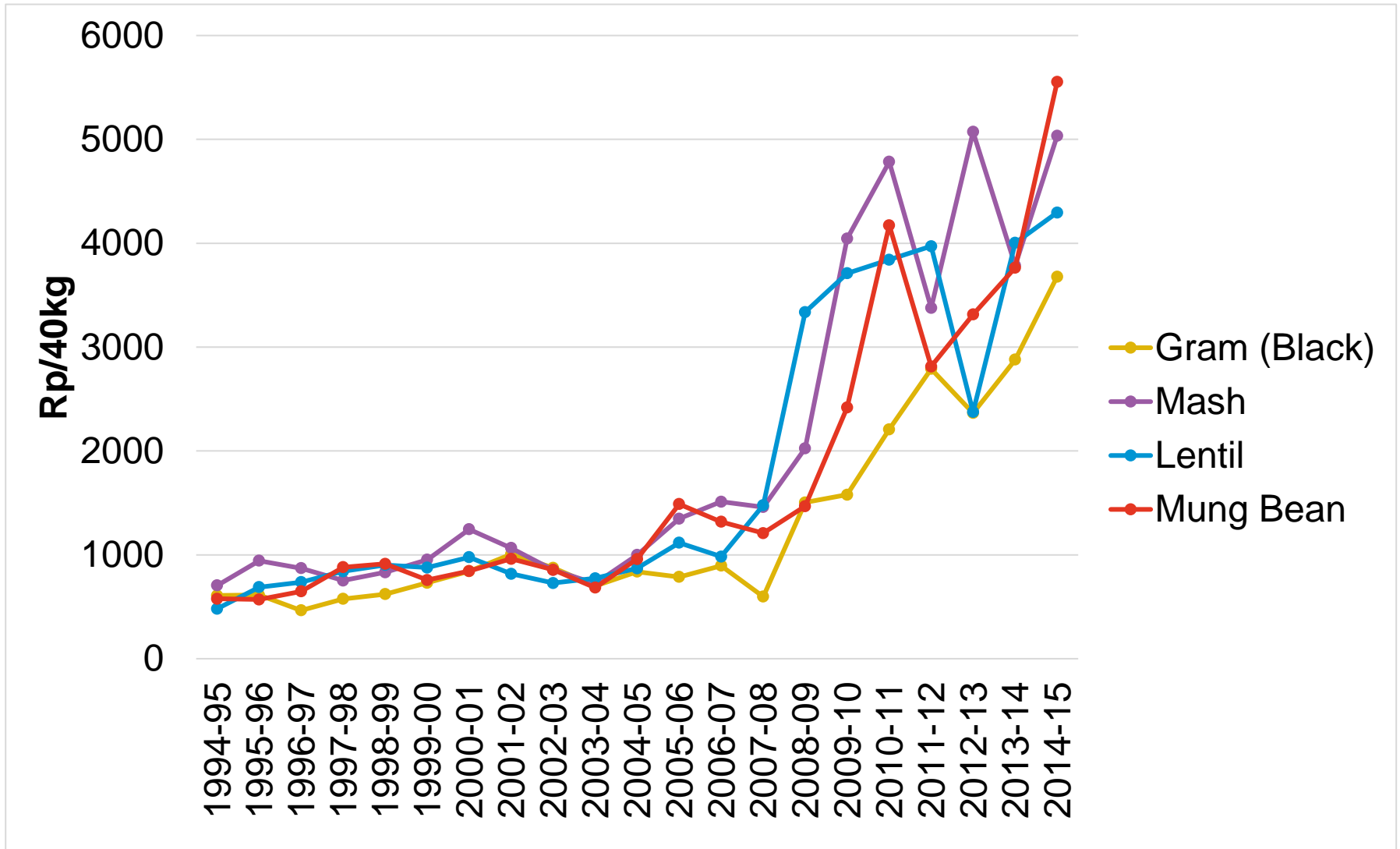


# Exports of pulses

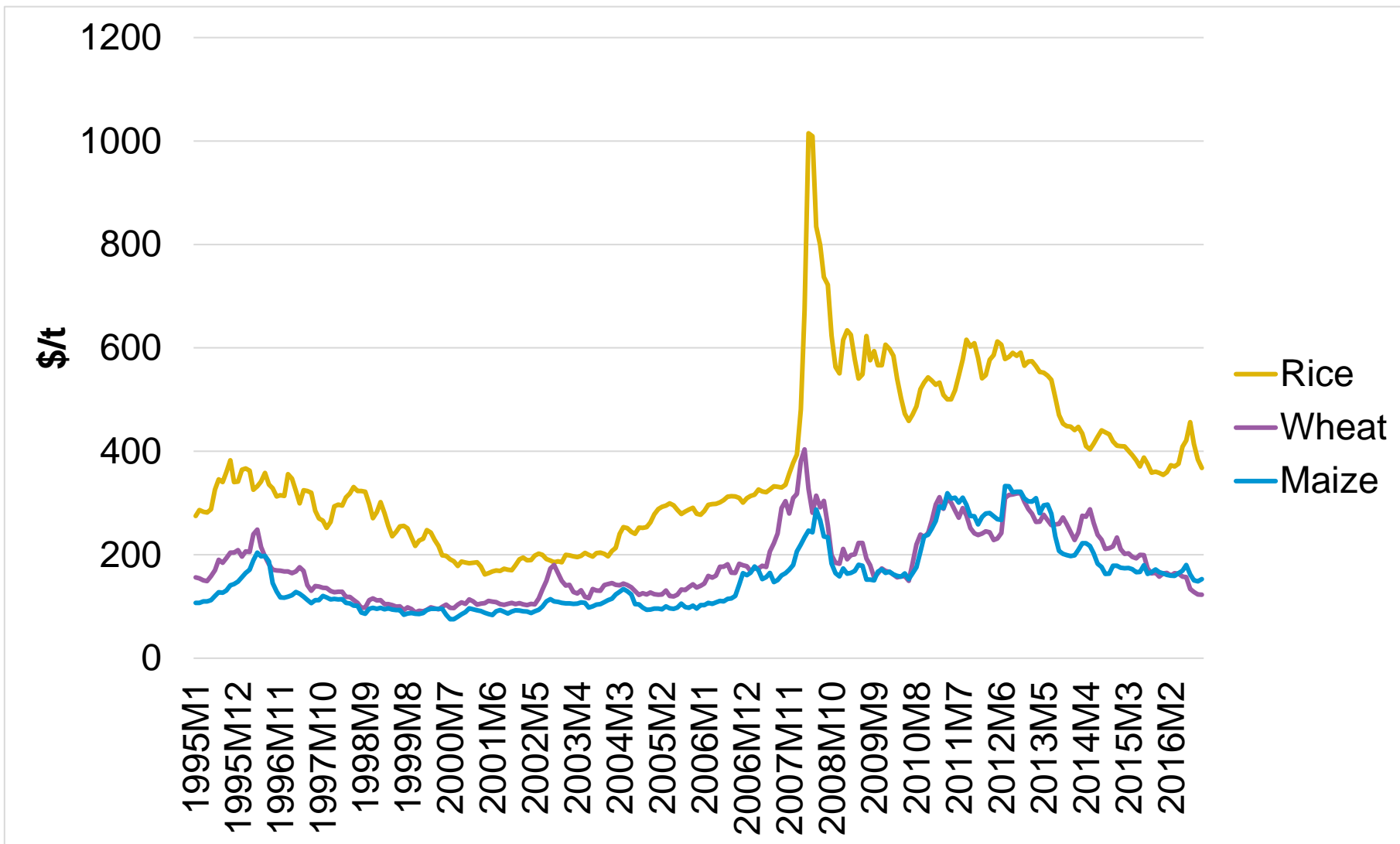




# Wholesale prices of pulses



# International grain prices



## One direct policy for pulses:

- Export tax of 35%

## Various direct policies for ag in general:

- Subsidies on fertiliser (plus water and energy)
- Concessional credit for capital improvements
- Investment in infrastructure, research, development, extension

## Indirect policies:

- Floor price for wheat and sugar cane

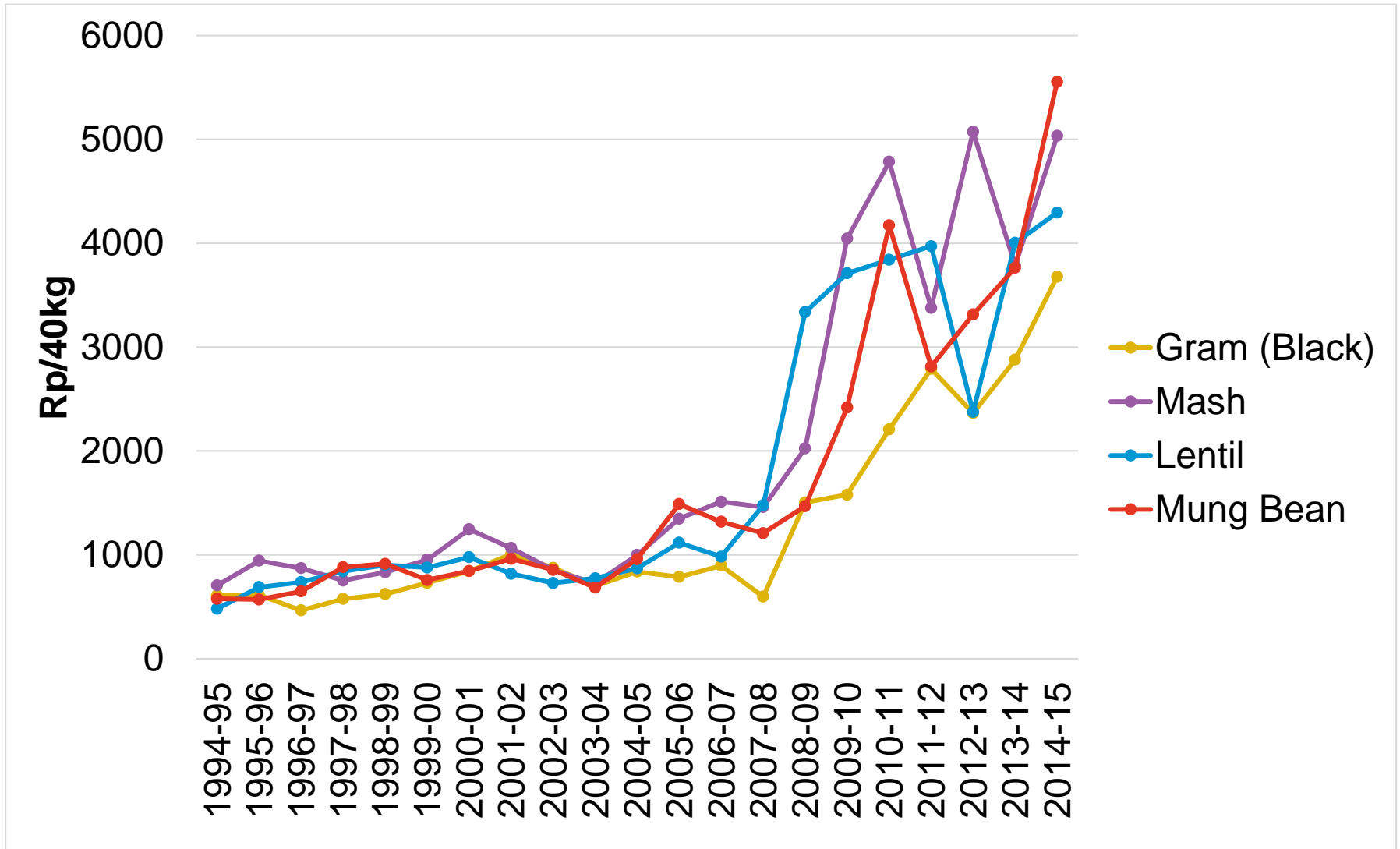
# Export tax

- Implemented in 2007
- Federal Board of Revenue imposed a 35% regulatory duty on exports of pulses
- Export taxes can be justified to:
  - Raise tax revenue
  - Encourage downstream processing
  - Suppress prices for the benefit of consumers

# Export tax – justifications?

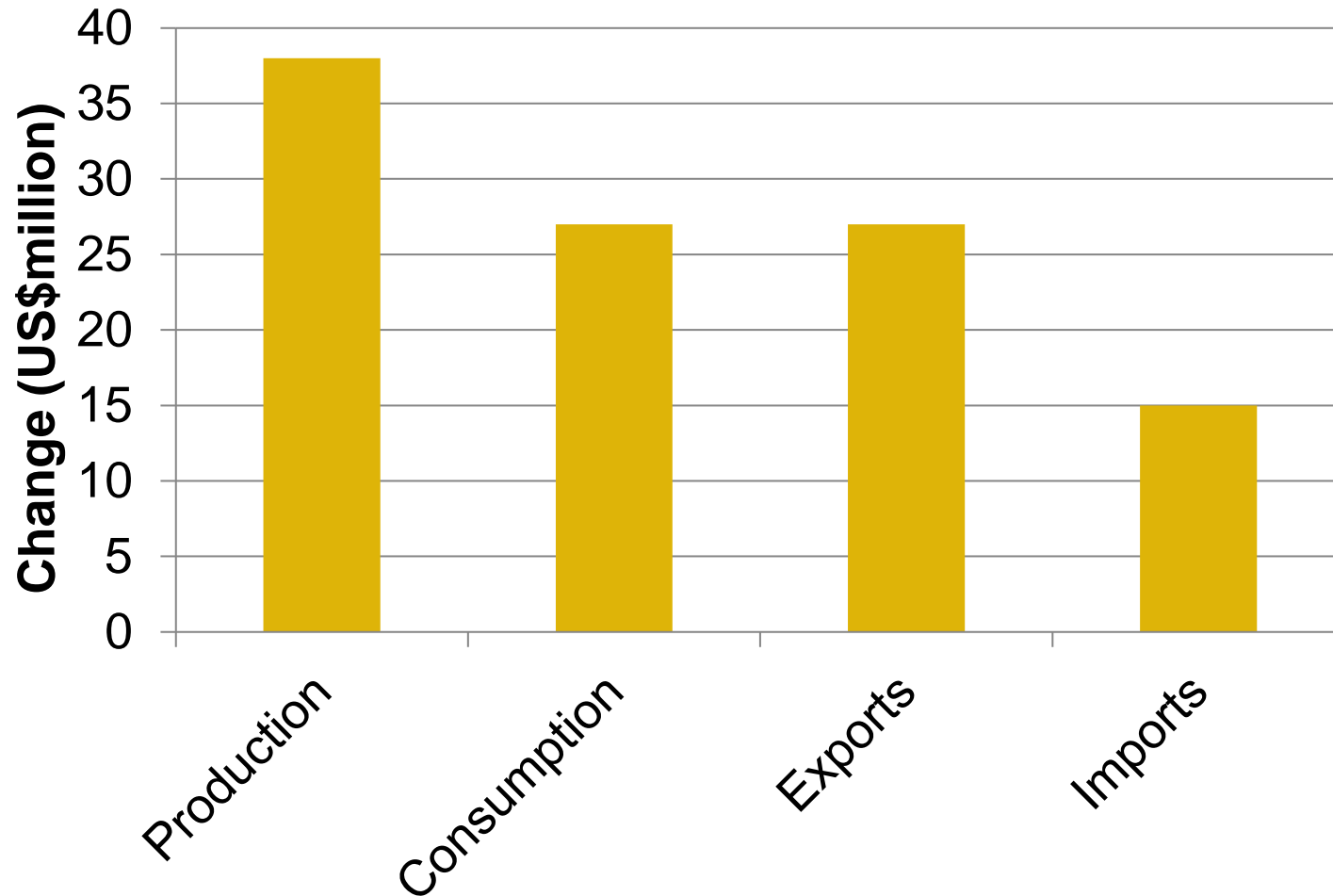
- Raise tax revenue – Revenue is almost zero. Tax is prohibitively high so there is almost no exports
- Encourage downstream processing – Not clear whether this has developed
- Suppress prices for the benefit of consumers – Domestic prices have continued to increase

# Wholesale prices of pulses



# If the export tax were removed

We estimate that legume prices will increase by about 7% and for chickpeas:



# Export tax

- If the export tax was introduced to secure pulses for domestic consumption, it is a self-sufficiency policy
- While often well-intended self-sufficiency policies:
  - are inefficient
  - are expensive
  - generally lead to price volatility



# Domestic support (2011/12)

Box	Measure	Value (US\$m)
<b>Green</b>	Irrigation system rehabilitation	107
	Provision of wheat storage facilities	112
	Agricultural extension	36
	Other green box	10
<b>Amber</b>	Wheat market price support	647
	Fertiliser subsidy	566
	Electricity subsidy	5

# Productivity shift

- Investment in infrastructure, extension, research, development
- Benefit to the economy of US\$25-45million
- Exports increase (US\$5million)
- Imports decrease (US\$3million)
- Consumer prices decrease (about 9%)
- Consumers better off (US\$45million)

**BUT**

- Producers may be worse off (up to \$20million)

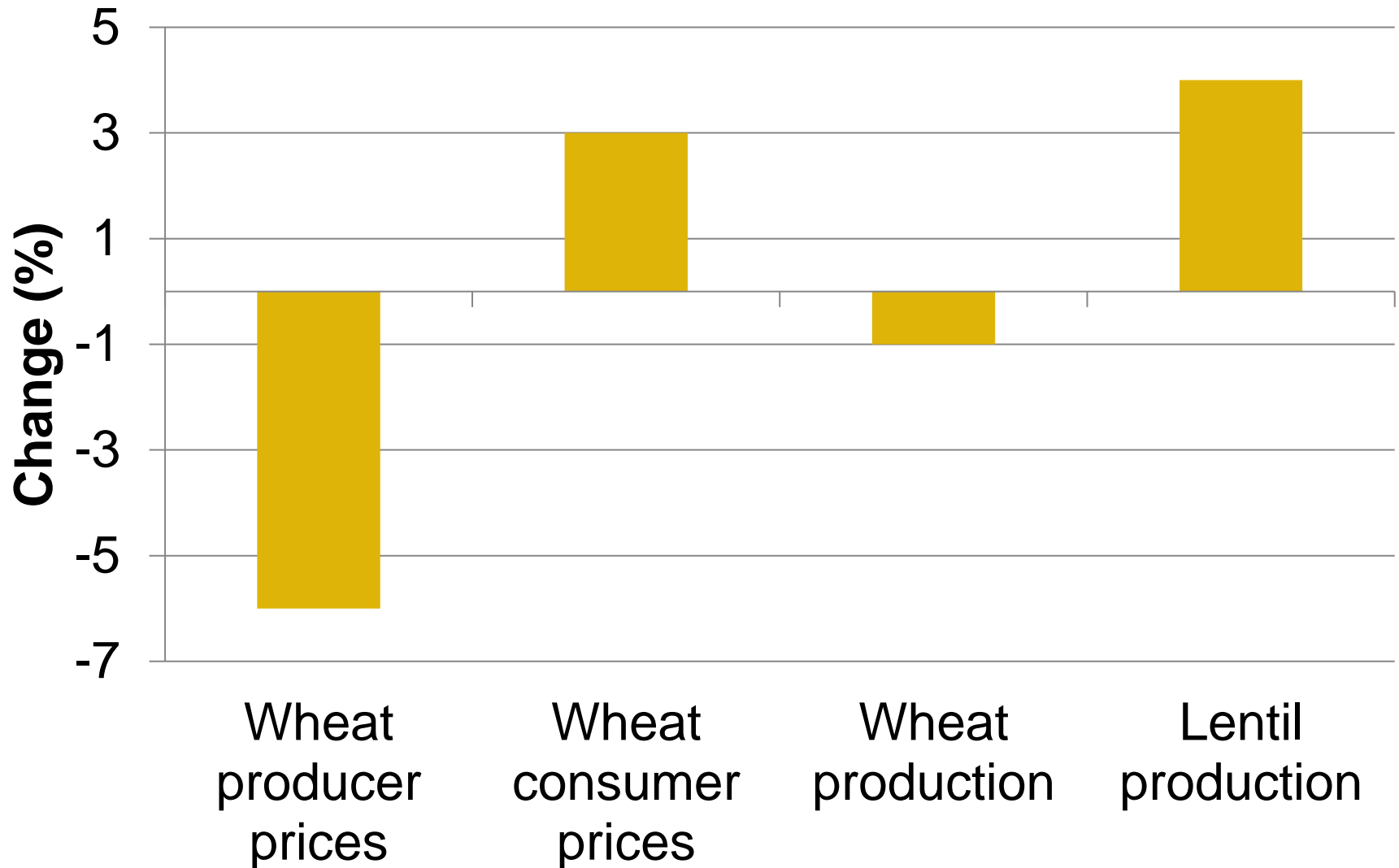
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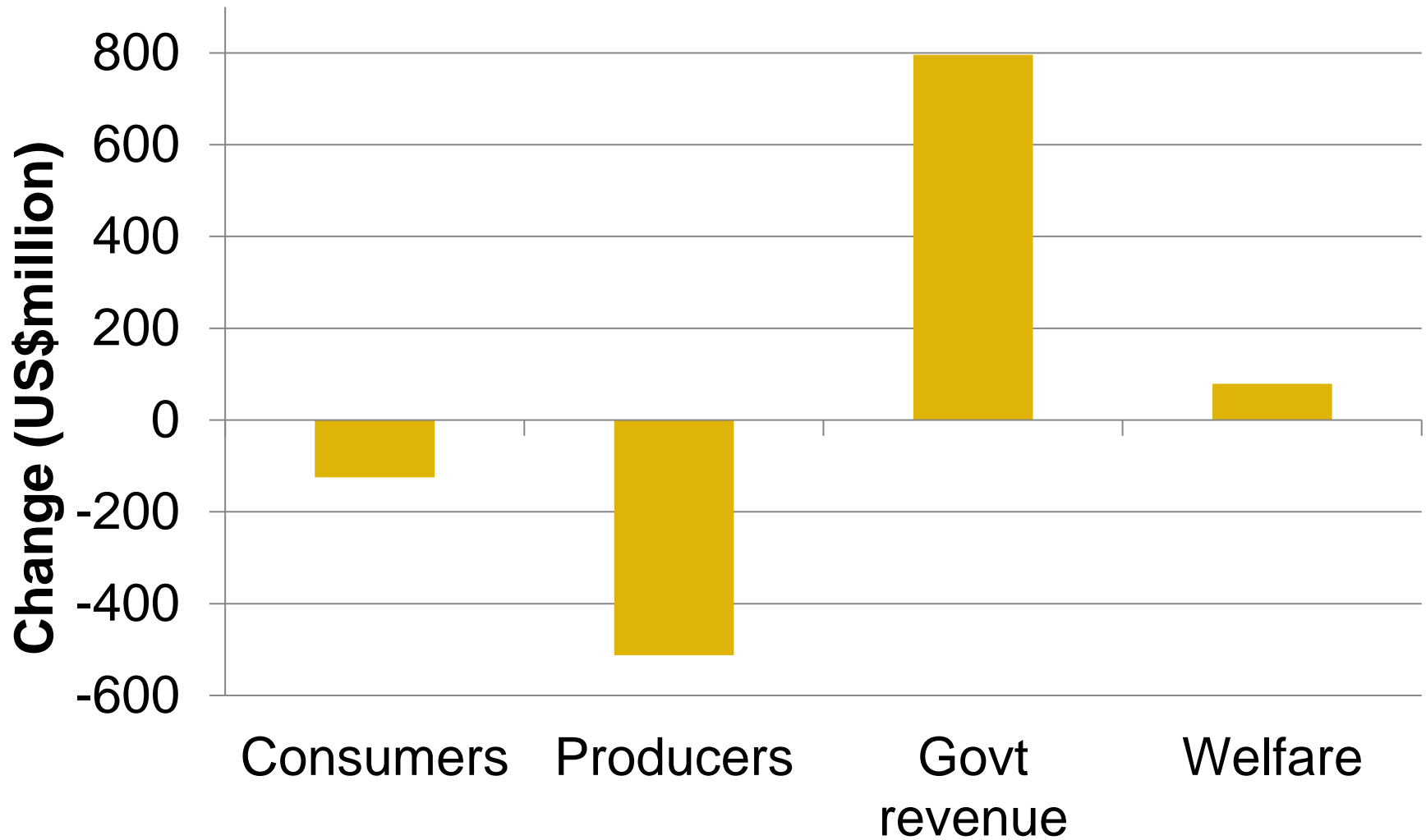
# Wheat procurement price

- The government buys a share of the crop at an indicative “procurement” price
  - Rp 1,300/40kg
- The cost of this is US\$647 million in 2011/12
- Current procurement price: US\$305/t
- Well above the current world price:US\$123/t
- Equivalent of a 148% producer subsidy
- Government buys 4 - 5million tonnes
- 17% of total production (26million tonnes)

# Removal of wheat procurement



# Removal of wheat procurement



# Wheat procurement price

- Aimed at food security
- May act as a welfare safety net for rural sector
  - But poorly targeted
- Distorts markets and prices:
  - Favours wheat producers
  - Detrimental to non-wheat producers

# Fertiliser subsidy

- Worth \$566million in 2011/12
- Pulses do not use as much fertiliser as wheat or other products
- Cost of fertiliser -
  - Wheat: Rp 6,725/acre
  - Mung: Rp 3,750/acre
  - Chickpea: Nothing
- Fertiliser subsidy favours non-pulse growers



# Recommendations

- Remove export tax
- Phase out wheat procurement policies
- Phase out fertiliser, energy subsidies
- Don't introduce pulse procurement policies or import tariffs

# Recommendations

- **Invest** in infrastructure, research, development and extension
- **Diversify** sources of pulses imports (for food security)
- **Strengthen** function of markets (property rights, contract enforcement, rule of law). **E.g. water pricing.**